



**Ministry of Enterprise Development and Investment Promotion
Agency Score Card -ASC**

Abbreviations

Status of Target achievement is illustrated thus:



Successful- Target achieved



Moderately Successful – Deviation not exceeding 10 %



Unsuccessful – Deviation exceeding 10 %

Thrust area 1 – Reach & Richness in Enterprise Development and Investment Promotion-EDIP

No	Key Performance Indicator	Status	Base line 2007	Targets / lead unit					Lead Unit
				2008	2009	2010	2011	2012	
1	Ease of doing business Index	Target	103	100	80	50	35	25	BOI
		Achievement							
		Status							
2	FDI Performance index	Target	113	95	85	50	45	40	BOI
		Achievement							
		Status							
3	% increase of inventions under the purview of SLIC and NEDA	Target	45 per year	10	10	10	10	10	SLIC & NEDA
		Achievement							
		Status							
4	No of Entrepreneurial starts ups supported by NEDA	Target	Nil	15	30	40	50	60	NEDA
		Achievement							
		Status							
5	No. of patents/Ind Designs obtained by the entrepreneurs	Target	127	150	175	200	225	250	SLIC(to be taken from

									NIPOS L)
		Achievement							
		Status							
6	No. of awards received for local & International Inventions	Target	48	54	60	66	72	78	SLIC
		Achievement							
		Status							
7	FDI received in USD Millions	Target	734	1000	1500	2400	2800	3300	BOI
		Achievement							
		Status							
8	FDI/GDP Ratio	Target	2.1	3.4	4.7	7.0	7.0	7.0	BOI
		Achievement							
		Status							
9	Domestic Private Investments in USD Mn. (BOI Sector)	Target	498	700	850	1000	1200	1600	BOI
		Achievement							
		Status							
10	% increase of Value of export of blue sapphire/	Target	USD 47.5 Mn.	2	2	3	3	5	NGJA
		Achievement							
		Status							
11	% increase of the new markets penetrated	Target	56 Countries	2	2	2	3	3	NGJA
		Achievement							
		Status							
12	Classification of Resources availability on web	Target	Nil	-	Event	Update	Update	Update	MEDIP
		Achievement							
		Status							
13	Availability of manuals of Resources region wise	Target	Published in 2004	Updating to be commence	cts updating	cts updating	cts updating	cts updating	NEDA
		Achievement							
		Status							
14	new NEDA assisted enterprises coming up in difficult areas	Target	Nil	-	20	30	40	50	NEDA
		Achievement							
		Status							
15	Studies/publications/surveys of resources	Target	2	-	3	5	7	10	NEDA
		Achievement							
		Status							
16	Studies/publications/surveys of gem & jewellery resources	Target	5	2	3	3	3	3	GJRTI
		Achievement							
		Status							

Thrust area 2 – Policy Development & Implementation for Sustainable EDIP

No	Key Performance	Status	Base	Targets / lead unit					Lead
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	Indicator		line 2007	2008	2009	2010	2011	2012	Unit
1	Cabinet approved National Policy document in place	Target	Not available	-	-	Event	update	update	NGJA
		Achievement							
		Status							
2	% of Contribution to GDP growth	Target	7.5 (2006)	7.7	7.9	8.2	8.6	8.9	all
		Achievement							
		Status							
3	% increase of exports in USD – Gems	Target	USD 94.4 mn.	2	2	2	2	2	NGJA
		Achievement							
		Status							
4	% increase of exports in USD – Jewelry	Target	USD 18.6 mn.	3	3	3	3	3	NGJA
		Achievement							
		Status							
5	Managing for Development Results (MfDR) institutionalization in MEDIP	Target	Nil	20% of Institutions	40% of Institutions	60% of Institutions	80 of Institutions	All	All Institutions under MEDIP
		Achievement							
		Status							
6	No of budget proposals submitted to Min of Finance annually	Target	3	5	7	9	12	15	-do-
		Achievement							
		Status							
7	No of budget proposals accepted annually	Target	1	2	3	4	6	7	-do-
		Achievement							
		Status							
8	No. of NEDA facilitated SME Investment in provinces	Target	Nil	-	30	40	50	60	NEDA
		Achievement							
		Status							
9	Advanced Technology Utilization								
9.1	Value of Imported Capital Goods	Target	400	500	520	550	600	650	MEDIP
		Achievement							
		Status							
9.2	N of Capital Items imported	Target	42	60	80	100	120	140	MEDIP
		Achievement		59					

		Status							
10	% increase of NEDA registered Import substituted industries	Target	Information Not Available	-	Baseline established	10	10	10	NEDA
		Achievement							
		Status							
11	% increase of NEDA registered Export Promoted industries	Target	Information Not Available	-	Baseline established	10	10	10	NEDA
		Achievement							
		Status							
12	No of NEDA Registered enterprises	Target	Nil	100	150	200	250	300	NEDA
		Achievement							
		Status							
13	New Enterprises Registered	Target	Nil	-	20	30	40	50	NEDA
		Achievement							
		Status							
14	% utilization of capital expenditure	Target	87	88	90	95	98	100	MEDIP
		Achievement							
		Status							
15	% of employees undergone training	Target	Not available	50	55	60	65	70	MEDIP
		Achievement							
		Status							

Thrust area 3 – Citizen's mindshare, Engagement & Encouragement of Inventions

No	Key Performance Indicator	Status	Base line 2007	Targets					Lead Unit
				2008	2009	2010	2011	2012	
1	No of competitions fielded for entrepreneurial ideas	Target	Nil	2	2	2	2	2	NEDA
		Achievement							
		Status							
2	BOI registered IT and IT related industries (Not commissioned)	Target	5	8	12	20	30	42	BOI
		Achievement							
		Status							
3	Cum. No. of SLIC registered inventions	Target	230	250	275	300	350	400	SLIC
		Achievement							
		Status							
4	No. of incubated inventions	Target	33	40	45	50	55	60	SLIC
		Achievement							
		Status							
5	No of commercialized inventions	Target	23	30	35	40	45	50	SLIC/NEDA
		Achievement							
		Status							
6	No. of inventors	Target	4000	4500	5000	6000	6250	6500	SLIC

	club/circles in different fields(in schools) - cumulative								
		Achievement							
		Status							

Thrust area 4 – Resources exploration, value addition, development and management

No	Key Performance Indicator	Status	Base line 2007	Targets					Lead Unit
				2008	2009	2010	2011	2012	
1	No of updates	Target	NEDA-2004	-	update	-	-	update	NEDA/
		Achievement							
		Status							
2	Availability on web	Target	NA	-	Event	update	update	update	NEDA
		Achievement							
		Status							
3	Availability of Maps of Resources district wise	Target	Nil	Nil	1	1	1	1	GJRTI
		Achievement							
		Status							
4	Cabinet approved Policy document	Target	Being prepared	-	Event	update	update	update	GJRTI/SLIC/NEDA
		Achievement							
		Status							
5	Value of imported RM(Inputs) in USD Bn (BOI Sector)	Target	2.9	3.4	3.8	4.3	4.6	4.9	BOI
		Achievement							
		Status							
6	Value of exports in USD Bn (BOI sector)	Target	5.0	5.9	6.6	7.4	7.9	8.5	BOI
		Achievement							
		Status							
7	Value addition in absolute terms for imported and processed gems in Sri Lanka inUSD Mn	Target	5.25	5.26	5.29	5.33	5.38	5.41	NGJA
		Achievement							
		Status							
8	Value addition in absolute terms for imported and processed diamond & diamond jewellery in USD Mn	Target	346.8	381.5	427.06	482	550.0	632.0	NGJA
		Achievement							
		Status							

Thrust area 5– Technology advancement & facilitation

No	Key Performance Indicator	Status	Base line 2007	Targets					Lead Unit
				2008	2009	2010	2011	2012	
1	% increase of Institutions adhering to standards-certification of gems	Target	Total number of certificates- 621 Total number	10	10	10	10	10	NGJA

			of memos -3200						
		Achievement							
		Status							
2	% increase of Institutions adhering to standards- certification of Jewellery	Target	Voluntary Hall-marking is in practice 50 %-4885	3	3	5	8	12	NGJA
		Achievement							
		Status							
3	% Increase of skilled operatives in the sector	Target	300	5	5	5	5	5	GJRTI
		Achievement							
		Status							
4	Cumulative No of agencies of the Ministry conforming to ISO specifications	Target	1	1	1	2	2	3	MEDIP
		Achievement							
		Status							
5	No of Enterprises conforming to ISO Specifications per year	Target	Nil	Nil	10	20	40	80	NEDA
		Achievement							
		Status							

Thrust area 6– Promotion, development & management of physical infrastructure

No	Key Performance Indicator	Status	Base line 2007	Targets					Lead Unit
				2008	2009	2010	2011	2012	
1	No of PPP projects commenced in BOI sector	Target	Present Level=1	07	09	11	12	13	BOI
		Achievement							
		Status							
2	FDI derived from PPP projects in BOI sector in USD Mn	Target	Present Level= USD 6 Mn	2	50	50	300	300	BOI
		Achievement							
		Status							
3	New Economic Zones set up under “Mahinda Chintana” (Cumulative)	Target	Present Level=2	3	5	9	11	12	BOI
		Achievement							
		Status							

Thrust area 7– Networking

No	Key Performance Indicator	Status	Base line 2007	Targets					Lead Unit
				2008	2009	2010	2011	2012	
1	Web based information available for networked business support centres	Target	NA	-	-	Event	Update	Update	NEDA / GJRTI

									/ NGJA
		Achievement							
		Status							
2	No of centers registered with NEDA	Target	Nil	Nil	18	25	35	50	NEDA
		Achievement							
		Status							
3	Cumulative No of agencies of the Ministry conforming to ISO specifications	Target	1	2	3	4	5	6	MEDI P
		Achievement							
		Status							
4	No of Enterprises conforming to ISO Specifications per year	Target	Nil	Nil	10	20	40	80	NEDA
		Achievement							
		Status							
5	Web based information available for networked technology providers	Target	NA	-	-	Event	Update	Update	NEDA
		Achievement							
		Status							
4	No of technical providers registered with NEDA	Target	NA	1	12	18	20	25	NEDA
		Achievement							
		Status							
5	SME sector to be linked to UNIDO network	Target	NA	-	Event	Update	Update	Update	MEDI P/ NEDA
		Achievement							
		Status							
6	Hit count per year for MEDIP network	Target	Nil	-	2000	3000	4000	5000	MEDI P/ NE DA
		Achievement							
		Status							
8	Hit count per year for global network in Mn	Target	5.8	7.0	8.3	10.0	12.0	14.0	BOI
		Achievement							
		Status							
9	Hit count per year in Mn for global network	Target	5.8	7.0	8.3	10.0	12.0	14	BOI
		Achievement							
		Status							
10	No of proposals for technical assistance by foreign donor agencies-	Target	2	2	3	3	3	4	NEDA
		Achievement							
		Status							
11	No of proposals for technical assistance by foreign donor agencies -	Target	Nil	1	2	2	2	2	NEDA
		Achievement							
		Status							

12	No of Technology adaptations and introduced to SMEs	Target	Nil	-	5	5	5	5	NEDA
		Achievement							
		Status							
13	Linkages to SME sector established	Target	Not available	Event	Update	Update	Update	Update	MEDI P/ NEDA
		Achievement							
		Status							
14	MOUs with other Ministries and Agencies for sector wide approach(No)	Target	Not available	1	5	10	15	20	MEDI P/ NEDA
		Achievement							
		Status							

Abbreviations:

MEDIP- Ministry of Enterprise Development and Investment Promotion GJRTI-Gem and Jewellery Research and Training Institute
BOI- Board of Investment NEDA-National Enterprise Development Authority
NGJA- National Gem and Jewellery Authority SLIC- Sri Lanka Inventors Commission

KEY ISSUES AND CONCERNS

No	Key Performance Indicators	Source of Data	Data collection Frequency	Issues and Concerns
TA/1-5	No. of patents/Ind Designs obtained by the entrepreneurs	SLIC	quarterly	Subject to issuing or consent of the NIPOSL
TA/1-1,2,8	FDI, FDI performance Index, Domestic Pvt inv, BOI exports	Central Bank and BOI	Annually	Global economic slow down
TA/4-3	Availability of Maps of Resources district wise	GJRTI	Annually	Management Services Dept approval for recruitment for exploration project